

## YARD REAAS: LAUNCH OF THE NEW OPERATIONAL STRUCTURE

Milan, March 14, 2023 – Innovation of offerings, internal growth, internationalisation, and sustainability as business drivers: these are the pillars upon which the new operational structure of YARD REAAS Group, leader in Italy in real estate consulting and integrated management of real estate services, is built.

With the aim of realising the new strategic plan and effectively addressing the macroeconomic context that the Real Estate and financial sectors are experiencing, the Group has defined a new business reorganisation that, thanks to the complementary and transversality of internal skills, offers personalised and innovative services to the Client.

The new organisational structure is now based on three main areas:

- the new **Investment** division, led by **Claudia Soravia**, *Head of Investment Division and Technical Director*, which incorporates all the technical services of the Group: from *Due Diligence Corporate and Massive, Environment, Safety and ESG, Project & Construction Management*, to *Project Monitoring*. Claudia, formerly Head of Environment, Safety and ESG of the Group, boasts twenty years of experience in leading real estate consulting firms, where she has acquired in-depth expertise in environmental and safety areas, ESG analysis, technical property management, environmental audits, design, and coordination of environmental reclamation, as well as Environmental Works Management. In the field of ESG (*Environmental, Social, Governance*) criteria and sustainability of investments, in 2015 YARD REAAS S.p.A. was the first real estate consulting company registered for Italy in **PRI - Principles for Responsible Investment**;
- The organisational structure of the **Valuation** division is confirmed, led by **Federico Trevaini** (*Head of Valuation Division*), who is tasked with overseeing the *Corporate & Distressed Valuation* and *Retail Valuation* departments as well as *Document Management*;
- Leading the **Property Management** division is **Paolo Orlando** (*Head of Property Management Division*), tasked with coordinating the development of the new strategic line of Property & Building Management supported by even more innovative technological tools, on which the Group intends to further invest in the coming years.

The three divisions are coordinated by the newly appointed **COO, Andrea Radice**.

The Group, which manages real estate portfolios worth € 12 billion through its property/building management division, has monitored activities on works valued at € 1.5 billion in the last three years, assessed assets worth € 30 billion, and conducted technical due diligence on 30 million square meters of assets. In this context, the continuation and further enhancement of a path of excellence begun three years ago with the integration between YARD and REAAS are confirmed.

«We are very proud of these achievements and stringly believe in building leadership teams through the enhancement of internal talents and the strategic inclusion of specific skills in key roles within the company», explained the CEO of YARD REAAS S.p.A., Emanuele Bellani. «The new operational structure, implemented to pursue the Group's new strategic challenges, aims to further accelerate the company's transformation in support of growth, making it increasingly client-centric, both through more efficient coordination from the top of internal departments and through greater integration of high-value-added products and services».

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#### **YARD REAAS GROUP**

YARD REAAS is an independent group, leader in Italy in real estate consultancy and integrated management of real estate services. In synergy with Yard CAM S.r.l. and Yard RE S.r.l., subsidiaries of the Group, it operates both in the institutional market and in the distressed segment for the main players in the sector: Italian and foreign investors, banks, AMCs/funds, industrial groups, private equity and family office funds.

It boasts over 30 years of experience in the technical (due diligence, project management & monitoring), environmental, valuation and building management sectors. In the ESG (Environmental, Social, and Governance) field it was in 2015 the first real estate consultancy firm registered in Italy for PRI – Principles for Responsible Investment.

It counts around 200 resources, a network of 500 technicians and around €43 million in revenue. The Group is present in Italy with offices in Milan (the headquarters) and Rome, and abroad in the UK and France, with its London and Paris offices.

Visit [www.yardreaas.it](http://www.yardreaas.it) and [www.linkedin.com/company/yardreaas](https://www.linkedin.com/company/yardreaas) for further information.

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